

Audit Bureau of Circulations

BUSINESS PUBLICATION PUBLISHER'S STATEMENT Subject to Audit For the 6 month period ending June 30, 2009

OSR

Field Served:

QSR, the magazine for quick service restaurant success, serves the quick-serve (fast food), fast casual, coffee, and pizza segments of the food service industry.

This is an independent publication not directly related to or affiliated with any association.

TOTAL AVERAGE QUALIFIED PAID & NON-PAID CIRCULATION

30,221



1A	AVERAGE QUALIFIED PAID CIRCULATION Individual	
1B	AVERAGE QUALIFIED NON-PAID CIRCULATION Print Only, See Par. 11(a)	29,898
	Digital Only, See Par. 11(b)Print & Digital (Unduplicated)	323
	Total Individual	30,221

	Multi-Copy Same Addressee		30,221
1C	AVERAGE NON-QUALIFIED CIRCULATION		
	Non-Continuous Market Coverage Copies	1,636	
	Allocated For Shows & Conventions	250	
	Miscellaneous, Including Staff Copies, See Par. 11(c)	367	
	Total Average Non-Qualified Circulation	2,253	

AVERAGE QUALIFIED PAID & NON-PAID CIRCULATION OF REGIONAL AND DEMOGRAPHIC EDITIONS

None

QUALIFIED PAID & NON-PAID CIRCULATION BY ISSUES & QUALIFIED NON-PAID REMOVALS & ADDITIONS

2009 Issue	Total	Qualified Non-Paid Print Only	Qualified Non-Paid Digital Only	Print & Digital (Undupli- cated)	Total Qualified Non-Paid	Qualified Non-Paid Removed	Qualified Non-Paid Added
Jan.	30,290	28,352	1,938		30,290	173	242
Feb.	30,207	30,207			30,207	2,098	2,015
Mar.	30,183	30,183			30,183	327	303
Apr.	30,201	30,201			30,201	203	221
May	30,194	30,194			30,194	1,084	1,077
June	30,258	30,258			30,258	163	227
					Total	4,048	4,085

Qualified



THE INFORMATION IN PARAGRAPHS 3A, 3B, 3C AND 4 IS FROM AN ANALYSIS OF THE MAY, 2009 ISSUE IN WHICH:

• QUALIFIED NON-PAID CIRCULATION WAS 0.1% LESS THAN THE PERIOD AVERAGE

3A

BUSINESS/OCCUPATIONAL ANALYSIS

Classification by Business & Industry	Qualified Non-Paid	%	Qualified Non-Paid Print Only	Qualified Non-Paid Digital Only	Qualified Non-Paid Print & Digital (Undupli- cated)	Total Qualified Non-Paid	Chain	Indepen- dent	Consult- ants	Allied to the Restau- rant Industry
CEO/President; Owner; Chairman;										
Partner; Principal	18,766	62.2	18,766			18,766	14,032	4,565	157	12
Operations, VP Operations, and other										_
operations functions	3,735	12.4	3,735			3,735	3,009	667	53	6
Chef, Food & Beverage Operations,										
Food & Beverage Research & Development	1,883	6.2	1,883			1,883	1,135	718	26	4
Buyer	546	1.8	546			546	388	141	8	9
Finance, VP Finance, CFO, and other	540	1.0	540			540	300	141	0	9
financial functions	795	2.6	795			795	613	149	25	8
Director of Marketing, VP Marketing, VP		_						_		
Sales, and other sales & marketing										
functions	1,230	4.1	1,230			1,230	937	185	75	33
Restaurant Manager and other										
restaurant management functions	927	3.1	927			927	685	238	3	1
Training, VP Human Resources, and										
other training/HR functions	833	2.8	833			833	696	121	14	2
IT Manager and other IT functions	307	1.0	307			307	276	23	7	1
VP Franchising/Development and										
related functions	754	2.5	754			754	697	38	14	5
Other function or not specified function.	418	1.3	418			418	335	53	25	5
Total Qualified Circulation	30,194	100.0	30,194			30,194	22,803	6,898	407	86



3B

AGE OF SOURCE DATA ANALYSIS

			<u>_</u>			Qualified Within		
Source	Print Only	Digital Only	Print & Digital (Undupli- cated)	1 Year	2 Years	3 Years	Total	%
Qualified Non-Paid Circulation:								
Total Direct request from recipient:	21,790			13,929	7,861		21,790	72.2
Written	2,272			1,549	723		2,272	7.5
Telecommunication	8,886			4,933	3,953		8,886	29.4
Internet and E-mail	10,632			7,447	3,185		10,632	35.3
Total Direct request from recipient's company:	6,411			1,843	4,568		6,411	21.2
Written	6,411			1,843	4,568		6,411	21.2
TelecommunicationInternet and E-mail								
Total Communication other than request: Written								
TelecommunicationInternet and E-mail								
Association								
Business Directories								
Lists, See Par. 11(d)	1,993			1,993			1,993	6.6
Acquired Circulation								
Other Sources								
Total Qualified Non-Paid Circulation	30,194			17,765	12,429		30,194	100.0
Percent	100.0			58.8	41.2		100.0	

MAILING ADDRESS ANALYSIS

	Qualified Non-Paid	%	Qualified Non-Paid Print Only	Qualified Non-Paid Digital Only	Qualified Non-Paid Print & Digital (Undupli- cated)
Individual by name and title and/or occupation.	29,109	96.4	29,109		
Individual by name only	33	0.1	33		
Title or occupation only	1,052	3.5	1,052		
Company name only					
Multi-Copy Same Addressee					
Total Qualified Paid Subscription & Non-Paid Circulation	30,194	100.0	30,194		
Total Qualified Circulation	30,194	=			

GEOGRAPHIC ANALYSIS

						Qualified
	State & ZIP Code	Qualified Non-Paid	%	Qualified Non-Paid Print Only	Qualified Non-Paid Digital Only	Non-Paid Print & Digital (Unduplicated)
	New England					
ME	039-049	119		119		
NH	030-038 050-059	124		124		
VT MA	010-027	73 750		73 750		
RI	028-029	114		750 114		
CT	060-069	424		424		
	New England	1,604	5.3	1,604		
	Middle Atlantic			,		
NY	100-149	1,368		1,368		
NJ	070-089	780		780		
PA	150-196	904		904		
	Middle Atlantic	3,052	10.1	3,052		
011	East N. Central 430-459	4.050		4.050		
OH IN	460-479	1,052 572		1,052 572		
IL	600-629	1,450		1,450		
MI	480-499	873		873		
WI	530-549	500		500		
	East N. Central	4,447	14.7	4,447		
	West N. Central	· · · · · · · · · · · · · · · · · · ·		,		
MN	550-567	596		596		
IA	500-528	281		281		
MO	630-658	560		560		
ND	580-588	62		62		
SD NE	570-577 680-693	99 213		99 213		
KS	660-679	213 354		213 354		
110	West N. Central	2,165	7.2	2,165		
	South Atlantic	_,		2,100		
DE	197-199	80		80		
MD	206-219	519		519		
DC	200, 202-205	68		68		
VA	201, 220-246	744		744		
WV	247-268	113		113		
NC	270-289	900		900		
SC	290-299	460		460		
GA	300-319 320-349	1,948		1,948		
FL	South Atlantic	2,302	23.6	2,302		
	East S. Central	7,134	23.0	7,134		
KY	400-427	489		489		
TN	370-385	672		672		
AL	350-369	326		326		
MS	386-397	210		210		
	East S. Central	1,697	5.6	1,697		
	West S. Central					
AR	716-729	263		263		
LA	700-714	359		359		
OK	730-749	285		285		
TX	750-799	2,423	44.0	2,423		
	West S. Central	3,330	11.0	3,330		
МТ	Mountain 590-599	97		97		
ID	832-838	138		138		
WY	820-831	78		78		
co	800-816	692		692		
NM	870-884	169		169		
ΑZ	850-865	666		666		
UT	840-847	264		264		
-						
NV	889-898	211		211		
NV	889-898 Mountain	211 2,315	7.7	211 2,315		
	889-898 Mountain Pacific	2,315	7.7	2,315		
AK	889-898 Mountain Pacific 995-999	2,315 37	7.7	2,315		
AK WA	889-898 Mountain Pacific 995-999 980-994	2,315 37 598	7.7	2,315 37 598		
AK WA OR	889-898 Mountain Pacific 995-999 980-994 970-979	2,315 37 598 335	7.7	2,315 37 598 335		
AK WA OR CA	889-898	2,315 37 598 335 3,338	7.7	2,315 37 598 335 3,338		
AK WA OR	889-898. Mountain Pacific 995-999. 980-994. 970-979. 900-961. 967-968.	2,315 37 598 335 3,338 78		2,315 37 598 335 3,338 78		
AK WA OR CA HI	889-898	2,315 37 598 335 3,338	7.7	2,315 37 598 335 3,338		
AK WA OR CA HI	889-898	2,315 37 598 335 3,338 78 4,386	14.5	2,315 37 598 335 3,338 78 4,386		
AK WA OR CA HI	889-898	2,315 37 598 335 3,338 78 4,386	14.5 0.0	2,315 37 598 335 3,338 78		
AK WA OR CA HI Singl U.S.	889-898. Mountain Pacific 995-999	2,315 37 598 335 3,338 78 4,386	14.5	2,315 37 598 335 3,338 78 4,386		
AK WA OR CA HI Singl U.S.	889-898	2,315 37 598 335 3,338 78 4,386	14.5 0.0	2,315 37 598 335 3,338 78 4,386		
AK WA OR CA HI Singl U.S.	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133	14.5 0.0 99.7	2,315 37 598 335 3,338 78 4,386 3 30,133		
AK WA OR CA HI Singl U.S.	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133	0.0 99.7 0.2	2,315 37 598 335 3,338 78 4,386 3 30,133		
AK WA OR CA HI Singl U.S.	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178	14.5 0.0 99.7 0.2 99.9	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178		
AK WA OR CA HI Singl U.S. Poss 004	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178	14.5 0.0 99.7 0.2 99.9	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178		
AK WA OR CA HI Singl U.S. Poss 004 Cana Mexi Milita Per	889-898. Mountain Pacific 995-999	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178	14.5 0.0 99.7 0.2 99.9	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178		
AK WA OR CA HI Singl U.S. Poss 004 Cana Mexi Milita Per	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6	0.0 99.7 0.2 99.9 0.0	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6		
AK WA OR CA HI Singl U.S. Poss 004 Cana Mexi Milita Per Othe	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178	14.5 0.0 99.7 0.2 99.9	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178		
AK WA OR CA HI Singl U.S. Posss 004 Cana Mexix Militat Pothe	889-898. Mountain Pacific 995-999	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6	0.0 99.7 0.2 99.9 0.0	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6		
AK WA OR CA HI Singl U.S. Posss 004 Cana Mexix Militat Pothe	889-898	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6	0.0 99.7 0.2 99.9 0.0	2,315 37 598 335 3,338 78 4,386 3 30,133 45 30,178 6		



OSR

This form, printed on ivory paper, is used by business publications having qualified paid and/or qualified non-paid circulation.

ANALYSIS OF THE SALES OF TOTAL NEW AND RENEWAL SUBSCRIPTIONS Sold During 6 Month Period Ended June 30, 2009

SALES CHANNELS
Ordered by mail and/or directly requested by subscriber Ordered through salespeople: Catalog agencies and individual agents Publisher's own and other publishers' salespeople Independent agencies' salespeople Association memberships All other channels Total
— 8 PREMIUM USAGE
Ordered without premium
Ordered with reprinted material from this publication Ordered with other premiums. Total

ADDITIONAL CIRCULATION INFORMATION

POST EXPIRATION COPIES
INCLUDED IN PAID CIRCULATION

10

RENEWAL ANALYSIS OF PAID CIRCULATION

Not applicable

11 EXPLANATORY

Not applicable

Audit Cycle: December Ending.

- (a) Print Only individual subscriptions, averaging 29,898 qualified non-paid copies per issue, represent copies served to individuals receiving the print version only of QSR.
- (b) Digital Only individual subscriptions, averaging 323 qualified non-paid copies per issue, represent copies served to individuals receiving the digital version only. The digital version of QSR is made available to subscribers through a password secure web site wherein an e-mail notice is sent to recipients notifying them of the availability of each issue.
 - (c) Miscellaneous includes checking and promotion copies, averaging 367 copies per issue, served to advertisers and agencies.
 - (d) Lists represent names taken from database lists of food service operations and restaurant chains.

Definition of Recipient Qualification:

Qualified recipients are: executive managers, purchasing agents, franchisees, owners, senior level managers (not unit managers), and affiliated professionals of chain and independent quick-serve, fast casual, coffee, or pizza headquarters and unit locations of restaurants and businesses allied to these segments of the foodservice industry.

We certify that to the best of our knowledge all data set forth in this Publisher's Statement are true and report circulation in accordance with Audit Bureau of Circulations' Bylaws and Rules

Parent Company: Journalistic, Inc.

WEBB C. HOWELL GREG M. SANDERS
Publisher Associate Publisher

Signed: September 2, 2009

Copyright © 2009 Audit Bureau of Circulations. All rights reserved.

Frequency: Monthly Format: Standard Established: 1997

ABC Member Since: 2001 Member No. 06-1110-0

SRDS: 127

Published by:
Journalistic, Inc.

4905 Pine Cone Drive, Suite 2,

Durham, NC 27707

T: (919) 489-1916 • F: (919) 489-4767

Not applicable

Not applicable

www.qsrmagazine.com

Publisher: Webb C. Howell Editor: Blair Chancey

00 4440 0	Analyzed Issue Date	05/01/09
06-1110-0	Analyzed Issue Text (for double month issue date) Single Copy Price	8.00
	Association Subscription Price U.S. Subscription Price	30.00
	Canadian Subscription Price International Subscription Price	84.00